



#### St James Business Centre, Wilderspool Causeway, Warrington, WA4 6PS Telephone: 03452 69 69 90 Email: hello@teachersfp.co.uk

#### Adviser Name:

**Review Due:** 

**Review Meeting Date:** 

|                   | PERSONAL DETAILS |          |
|-------------------|------------------|----------|
|                   | Client 1         | Client 2 |
| Title:            |                  |          |
| Forenames:        |                  |          |
| Surname:          |                  |          |
| Full Address:     |                  |          |
|                   |                  |          |
| Postcode:         |                  |          |
| Residency Status: |                  |          |
| Email Address:    |                  |          |
| Home Telephone:   |                  |          |
| Mobile Telephone: |                  |          |
| Date of Birth:    |                  |          |
| Sex:              |                  |          |
| Marital Status:   |                  |          |
| NI Number:        |                  |          |
| Country of Birth: |                  |          |
| Domicile:         |                  |          |
| Tax Residence:    |                  |          |

#### **EXISTING DOCUMENT VALIDATION**

ID Expiry Date:

Last Risk Profile:

#### VULNERABLE CLIENT DETAILS

| Vulnerab   | le Client:                          |
|------------|-------------------------------------|
| If Yes nle | ase complete the following question |

| if Yes, please complete the    | e tollowing qu | iestions: |     |    |
|--------------------------------|----------------|-----------|-----|----|
| Reason for<br>Vulnerability:   |                |           |     |    |
| Accompanied<br>Visit Required: | Yes            | No        | Yes | No |



Name & Relationship of 3<sup>rd</sup> Party; or Reason for Declining 3<sup>rd</sup> Party.

|      | СНІ                      | LDREN & OTHER DEF | PENDANTS     |                                   |
|------|--------------------------|-------------------|--------------|-----------------------------------|
| Name | Financially<br>Dependent | Date of Birth     | Relationship | Anticipated period<br>and reason? |

|   | l   | PERSONAL HEALTH |          |
|---|-----|-----------------|----------|
|   | C   | Client 1        | Client 2 |
| Are you in good health?   | Yes | No              | Yes No   |
| Have you smoked, used<br>any nicotine replacement<br>products or e-cigarettes in<br>the last 12 months? | Yes | No              | Yes No   |
| Do you have any existing health conditions?   | Yes | No              | Yes No   |
| Do you take any regular medication?   | Yes | No              | Yes No   |
| Notes   |     |                 |          |

|                              | EMPLOYMENT D | DETAILS |          |   |
|------------------------------|--------------|---------|----------|---|
|                              | Client 1     |         | Client 2 |   |
| Employment status:           |              |         |          |   |
| Occupation:                  |              |         |          |   |
| If Self-Employed, are you:   |              |         |          |   |
| Percentage Owned:            |              | %       |          | % |
| Name of employer / business: |              |         |          |   |



# Time in current employment? Workplace / Company Pension: Yes No Yes No If Yes, have you joined the scheme? Yes No Yes No Sick Pay: Notes Yes Yes Yes Yes

|   |      |      | INCOME |   |      |       |
|---|------|------|--------|---|------|-------|
| Annual Earnings                                     |      | Clie | ent 1  |   | Clie | ent 2 |
| Basic Salary / Net Profit:                          | £    |      |        | £ |      |       |
| Bonus / Overtime / Commission                       | n:£  |      |        | £ |      |       |
| Benefits in Kind:                                   | £    |      |        | £ |      |       |
| Gross Private Pension Income                        | ): £ |      |        | £ |      |       |
| Gross State Pension:                                | £    |      |        | £ |      |       |
| Property Rental Income:                             | £    |      |        | £ |      |       |
| Gross Dividend Income:                              | £    |      |        | £ |      |       |
| State Benefits:                                     | £    |      |        | £ |      |       |
| Savings Interest:                                   | £    |      |        | £ |      |       |
| Gross Occupational Pension:                         | £    |      |        | £ |      |       |
| Annuity Pension Income:                             | £    |      |        | £ |      |       |
| Drawdown Pension Income:                            | £    |      |        | £ |      |       |
| Investment Income:                                  | £    |      |        | £ |      |       |
| Other Additional Income                             | £    |      |        | £ |      |       |
| Total Annual Income (Gross)                         | £    |      |        | £ |      |       |
| Total Monthly Income (Gross)                        | £    |      |        | £ |      |       |
| Total Monthly Income (Net)                          | £    |      |        | £ |      |       |
| Expected changes to your income or employment statu | ŞŞ   | Yes  | No     |   | Yes  | No    |



Please provide details of any Benefits in Kind / State Benefits / Other Additional Income / Expected Changes

| EXISTING CREDIT ARRANGEMENTS |          |                        |                |                 |  |
|------------------------------|----------|------------------------|----------------|-----------------|--|
|                              |          | Loans & HP Agreements  |                |                 |  |
| Owner                        | Provider | <b>Current Balance</b> | Term Remaining | Monthly Payment |  |
|                              |          | £                      |                | £               |  |
|                              |          | £                      |                | £               |  |
|                              |          | £                      |                | £               |  |
|                              |          | £                      |                | £               |  |
|                              | Τ        | otals $\pounds$        |                | £               |  |

| Credit & Store Cards |                  |                 |                         |  |
|----------------------|------------------|-----------------|-------------------------|--|
| Owner                | No of Cards      | Current Balance | Approx. Monthly Payment |  |
|                      | £                |                 | £                       |  |
|                      | £                |                 | £                       |  |
|                      | £                |                 | £                       |  |
|                      | £                |                 | £                       |  |
|                      | Totals $\pounds$ |                 | £                       |  |

|  | MONTHLY EXPENDITURE |          |       |  |
|--|---------------------|----------|-------|--|
|  | Client 1            | Client 2 | Joint |  |
| Fixed Household Costs                    |                     |          |       |  |
| Mortgage(s):                             | £                   | £        | £     |  |
| Rent:                                    | £                   | £        | £     |  |
| Council Tax:                             | £                   | £        | £     |  |
| Utilities:                               | £                   | £        | £     |  |
| Food shopping:                           | £                   | £        | £     |  |
| TV / Satellite / Cable / internet:       | £                   | £        | £     |  |
| Telephone(s) (if not included in above): | £                   | £        | £     |  |
| Transportation Costs:                    | £                   | £        | £     |  |



|   | Client 1 | Client 2 | Joint |
|---|----------|----------|-------|
| Financials  |          |          |       |
| Total Loans/Credit/Store Card repayments                              | : £      | £        | £     |
| Savings:  | £        | £        | £     |
| Insurance:  | £        | £        | £     |
| Pension contributions:  | £        | £        | £     |
| Miscellaneous:  | £        | £        | £     |
| Holidays:   | £        | £        | £     |
| Regular subscriptions:  | £        | £        | £     |
| Clothing:   | £        | £        | £     |
| Other:  | £        | £        | £     |
| Total Monthly Outgoings:  | £        | £        | £     |
| Surplus / Deficit Income<br>(net monthly income less total outgoings) | £        | £        | £     |
| Financial Planning Budget   |          |          |       |
| Surplus Income Available?   | £        | £        | £     |

|   | MAIN RESIDENTIAL PROPERTY |  |  |  |
|---|---------------------------|--|--|--|
| Est. Property Value:  | Year Purchased:           |  |  |  |
| Ownership:  |                           |  |  |  |
| Lender:   | Туре:                     |  |  |  |
| Current Balance:  | Repayment type:           |  |  |  |
| Remaining Term:   | Current Deal Ends:        |  |  |  |
| If Interest Only, what provisions have been made to repay the balance at the end of the term? |                           |  |  |  |

| Do you own any investment properties?                                | Yes | No |
|--|-----|----|
| (if yes, please complete a Supplementary Buy to Let portfolio sheet) | 163 | NO |

|                                      | ESTATE PLA | NNING ARRAN | NGEMENTS |
|--------------------------------------|------------|-------------|----------|
| Will                                 | Cli        | ient 1      | Client 2 |
| Have you made a Will?                | Yes        | No          | Yes No   |
| If so, is your Will up to date?      | Yes        | No          | Yes No   |
| What are the Main Provisions?        |            |             |          |
| Power of Attorney                    | Cli        | ient 1      | Client 2 |
| Have you completed an LPA<br>or EPA? | Yes        | No          | Yes No   |

If LPA, on what basis?

Notes



|           |             |                       | PROTECTION      | PLANNING |           |      |            |           |
|-----------|-------------|-----------------------|-----------------|----------|-----------|------|------------|-----------|
| Do you ha | ve any exis | ting protection plans |                 |          |           |      | Yes        | No        |
| Owner     | Provider    | Product/plan type     | Monthly premium | Waiver?  | In trust? | Term | Life cover | CIC cover |
|           |             |                       | £               |          |           |      | £          | £         |
|           |             |                       | £               |          |           |      | £          | £         |
|           |             |                       | £               |          |           |      | £          | £         |
|           |             |                       | £               |          |           |      | £          | £         |
|           |             |                       | £               |          |           |      | £          | £         |
|           |             |                       | £               |          |           |      | £          | £         |
| Notes     |             |                       |                 |          |           |      |            |           |

|                 | SAVINGS AND INVESTMENTS |                   |               |                |           |  |  |  |
|-----------------|-------------------------|-------------------|---------------|----------------|-----------|--|--|--|
| Do you hold any | Savings or Invest       | iments?           |               | Ye             | es No     |  |  |  |
| Owner           | Provider                | Product/plan type | Policy number | Last valuation | In trust? |  |  |  |
|                 |                         |                   |               | £              |           |  |  |  |
|                 |                         |                   |               | £              |           |  |  |  |
|                 |                         |                   |               | £              |           |  |  |  |
|                 |                         |                   |               | £              |           |  |  |  |
|                 |                         |                   |               | £              |           |  |  |  |
|                 |                         |                   |               | £              |           |  |  |  |
|                 |                         |                   |               | £              |           |  |  |  |
|                 |                         |                   |               | £              |           |  |  |  |
|                 |                         |                   |               | £              |           |  |  |  |
|                 |                         |                   |               | £              |           |  |  |  |



Notes

#### Have you utilised any of your ISA Allowances in the current tax year?

| Client 1: | Yes | No | Amount Used | £ |
|-----------|-----|----|-------------|---|
| Client 2: | Yes | No | Amount Used | £ |

| RETIREMENT PLANNING                               |          |   |          |  |
|---|----------|---|----------|--|
|   | Client 1 |   | Client 2 |  |
| At what age would you realistically like to retir | eş       |   |          |  |
| Essential income required in retirement?          | £        | £ |          |  |
| Total income required in retirement?              | £        | £ |          |  |
| Notes   |          |   |          |  |

|               | DEFINED COI         | NTRIBUTION SCHEMI   | ES (PPP, Stakeholder | , FSAVC, GPP, Se | ection 32) |                      |
|---------------|---------------------|---------------------|----------------------|------------------|------------|----------------------|
| Do you have c | any existing Define | ed Contribution pla | ns?                  |                  | Yes        | No                   |
| Client        | Provider            | Plan type           | Plan number          | Contribution     | Frequency  | Approx.<br>valuation |
|               |                     |                     |                      |                  | ł          | £                    |
|               |                     |                     |                      |                  | ł          | £                    |
|               |                     |                     |                      |                  |            | £                    |
|               |                     |                     |                      |                  | 1          | £                    |
|               |                     |                     |                      |                  | 1          | £                    |
|               |                     |                     |                      |                  | ł          | £                    |

Notes



|             |                | DEFINED                  | BENEFIT & FINA | AL SALARY SC       | CHEMES          |                             |                |
|-------------|----------------|--------------------------|----------------|--------------------|-----------------|-----------------------------|----------------|
| Do you have | e any existing | Defined Benefit          | olans?         |                    |                 | Ye                          | es No          |
| Client      | Employer       | Pension<br>Administrator | Date joined    | Date of<br>leaving | Accrual<br>rate | Scheme<br>retirement<br>age | Last valuation |
|             |                |                          |                |                    |                 |                             | £              |
|             |                |                          |                |                    |                 |                             | £              |
|             |                |                          |                |                    |                 |                             | £              |
|             |                |                          |                |                    |                 |                             | £              |
|             |                |                          |                |                    |                 |                             | £              |
|             |                |                          |                |                    |                 |                             | £              |

Notes



|                               |                  | ASSETS & LIABILI | TIES |       |    |       |  |
|-------------------------------|------------------|------------------|------|-------|----|-------|--|
|                               | Clien            | t1               | Clie | ent 2 |    | Joint |  |
| Summary of Assets             |                  |                  |      |       |    |       |  |
| Mortgage(s):                  | £                | £                |      |       | £  |       |  |
| Home:                         | £                | £                |      |       | £  |       |  |
| Other Property:               | £                | £                |      |       | £  |       |  |
| Chattels:                     | £                | £                |      |       | £  |       |  |
| Cash/Deposits:                | £                | £                |      |       | £  |       |  |
| Emergency Funds:              | £                | £                |      |       | £  |       |  |
| Total Savings & Investments:  | £                | £                |      |       | £  |       |  |
| Total DC Pension Funds:       | £                | £                |      |       | £  |       |  |
| Shares / VCT / EIS:           | £                | £                |      |       | £  |       |  |
| Summary of Assets             |                  |                  |      |       |    |       |  |
| Business Assets:              | £                | £                |      |       | £  |       |  |
| Other Assets:                 | £                | £                |      |       | £  |       |  |
| Total Assets:                 | £                | £                |      |       | £  |       |  |
| Summary of Liabilities        |                  |                  |      |       |    |       |  |
| Mortgage (main residence):    | £                | £                |      |       | £  |       |  |
| Mortgage(s) (other property)  | : £              | £                |      |       | £  |       |  |
| Total Credit cards:           | £                | £                |      |       | £  |       |  |
| Overdraft:                    | £                | £                |      |       | £  |       |  |
| Total Loans/HP:               | £                | £                |      |       | £  |       |  |
| Any other borrowing?:         | £                | £                |      |       | £  |       |  |
| Total Debts:                  | £                | £                |      |       | £  |       |  |
| Total Net Estate Values:      | £                | £                |      |       | £  |       |  |
| Other Information             |                  |                  |      |       |    |       |  |
| Have you made any gifts in t  | ne last 7 years? |                  | Yes  | No    | Ye | es No |  |
| Are you the beneficiary of an | iy trust?        |                  | Yes  | No    | Ye | es No |  |
| Have you created any lifetim  | e trusts?        |                  | Yes  | No    | Ye | es No |  |



Notes

|  | Clie | nt 1 | Clie | ent 2 |
|--|------|------|------|-------|
| Inheritance Tax                                  |      |      |      |       |
| Has any potential IHT Liability been identified? | Yes  | No   | Yes  | No    |
| Notes  |      |      |      |       |

I confirm that the information provided and recorded in this document is to the best of my knowledge, correct and accurate and I understand that it will be used as the basis for any advice and recommendations made. I understand that failure to disclose any material facts may have an effect on any recommendations made and Teachers Financial Planning Limited cannot be held responsible for any non-disclosure of information if this results in the advice given being incorrect for my/our circumstances. Material facts are those that Teachers Financial Planning Limited would regard as likely to affect the suitability of any recommendations made to you during the advice process. If you are in any doubt as to whether a fact is material, you should discuss this with your adviser.

Client Name: Client 1:

Date: Client 2:

Signatures:

Date: